

Subject : Business Communication

Day : Thursday

Date : 02/05/2013



Time : 02.30 PM TO 05.30 PM

Max Marks : 80 Total Pages : 1

N.B.

- 1) Q.No. 1 is **COMPULSORY** and in addition also attempt any **FIVE** out of remaining questions.
- 2) Q.No. 1 carries 20 marks and all other questions carry 12 marks each.

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- Q.1** Write short notes on any **FOUR** of the following: (20)
- a) Upward formal communication
 - b) Miscommunication
 - c) Persuasion for Business communication
 - d) Communication Cycle
 - e) Importance of Internet for Business Communication
 - f) Objectives of Internal Business Communication
- Q.2** Explain the factors which must be considered for selecting the appropriate medium for Business Communication. (12)
- Q.3**
- a) Describe the factors that cause hurdles for effecting Active Listening. (06)
 - b) Explain the importance of Active Listening for Business Communication. (06)
- Q.4**
- a) Explain the following terms: (06)
 - i) Tactile Communication
 - ii) Kinesics
 - iii) Paralanguage
 - iv) Space Language
 - v) Artifacts
 - vi) Symbolic Communication
 - b) Describe the functions served by Business Communication. (06)
- Q.5** Describe atleast ten factors that serve as Barriers for effective Communication. (12)
- Q.6** Justify benefits provided by Internet for Business Communication. (12)
- Q.7** Explain the benefits enjoyed by both:- the Business Organisation and entire society by strictly implementing the Business Communication Ethics. (12)
- Q.8**
- a) Justify the importance of response or feedback in Business Communication. (02)
 - b) Explain the importance of complaints made by customers in Business Communication. (05)
 - c) Explain the importance of analyzing the Business Communication used by competitive company. (05)
- Q.9**
- a) Describe the relationship of Personality and Effective Soft Skills. (04)
 - b) Justify how soft skills are most essential for Managers for achieving Company's growth objectives. (08)
- Q.10**
- a) Explain the importance of Negotiation for Business Communication and also the features of Negotiation. (04)
 - b) Describe the guidelines for successful negotiation. (08)

Subject : General English - IV

Day : Monday

Date : 29/04/2013



Time : 02.30 PM TO 05.30 PM

Max Marks : 80 Total Pages : 2

N.B:

- 1) Attempt any **SIX** questions in all including **Q. NO.1** which is compulsory.
- 2) **Q.NO. 1** carries **20** marks and all other carry **12** marks each.

Q.1 Write short notes on any **FOUR**:

- a) Precedent
- b) Preamble
- c) Proviso
- d) Marginal notes
- e) Flexibility of language
- h) Reading the case

Q.2 Explain the meaning of any **SIX** of the following:

- a) Ubi jus Ibi remedium.
- b) Exturpi causa non oritur actio
- c) Expressio unius est exclusio alterius.
- d) Ignorantia juris neminem excusat.
- e) Res ipsa loquitur.
- f) Noscitur a sociis.
- g) Nemo dat quod non habet.

Q.3 Finding the law is interesting. Explain.

Q.4 Questions of law are intriguing- Explain and distinguish between Questions of law and Questions of fact.

Q.5 Explain the relationship between law and language.

Q.6 What is a statute? Explain the structure of the statute.

Q.7 Explain the different parts of a deed. Draft a sale deed.

Q.8 Explain meaning of any **SIX** legal terms:

- a) Animus deserendi
- b) Lex Domicilii
- c) Jus tertii
- d) Sedition
- e) Prima facie
- f) Dying declaration
- g) Fraud
- h) Bigamy

Q.9 Judicial Process- has helped in giving justice Elucidate.

Q.10 Write an essay on any **ONE** of the following:

- a) PIL
- b) Uniform Civil Code
- c) Child Rights

OR

Translate the following into Hindi or Marathi:

“To be able to concentrate for a considerable time is essential to difficult achievement”, wrote Bertrand Russell. Yet, the inability to focus our thoughts is a serious, disconcerting problem, for many of us. William James called it the quality that denoted a genius. Sir Isaac Newton often forgot to eat when trying to solve a problem. The magical facility is concentration and the irony is the fact that when we are concentrating, we are oblivious to the fact that we are. It is at this level that inhibitions melt away, pleasure in the task overrides our self-consciousness. The Buddhists call it ‘the loss of self’.

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Subject : Contract - II

Day : Thursday
Date : 09/05/2013



Time : 02.30 PM TO 05.30 PM
Max Marks : 80 Total Pages : 1

N.B.:

- 1) Attempt Any **SIX** questions including **Q. No. 1** which is **COMPULSORY**.
- 2) **Q. No. 1** carries **20** marks and all other questions carry **12** marks each.

Q.1 Write short notes on Any **FOUR** of the following:

- a) Gratuitous bailment
- b) Rights of indemnity holder
- c) Sleeping partner
- d) Unpaid seller's right to resale the goods.
- e) Rights of Pawnee
- f) Future goods

Q.2 Explain rights of surety against principal debtor and creditor.

Q.3 Discuss Rights and Duties of bailor and bailee.

Q.4 "Caveat venditor has replaced the concept of caveat emptor". Comment.

Q.5 Explain various modes of termination of agency.

Q.6 Define partnership and characteristics of partnership firm under Indian Partnership Act.

Q.7 Discuss position of minor under Indian Partnership Act.

Q.8 Discuss Dishonour of cheques under Negotiable Instrument Act.

Q.9 Discuss types and characteristics of Negotiable instruments under Negotiable Instrument Act.

Q.10 Discuss the maxim "Nemo dat quod non habet" under Sale of Goods Act.

Subject : Economics - III : Economics & Law

Day : Saturday

Date : 04/05/2013



Time : 02.30 PM TO 05.30 PM

Max Marks : 80 Total Pages : 1

N.B.:

- 1) Q. no.1 is **COMPULSORY**. Which carries 20 marks.
 - 2) Answer any FIVE from remaining, each question carries 12 marks.
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Q.1 Write short notes on any **FOUR** of the following.

- a) Fixed and floating exchange rate.
- b) Meaning of globalization
- c) Importance of macro economics.
- d) Depression phase
- e) Cost push inflation
- f) Amendments in MRTP in 1984-85

Q.2 Explain the foreign exchange policy in India

Q.3 Government is failed in controlling the inflation in India- Explain

Q.4 Explain the importance of balance of trade and balance of payment.

Q.5 Explain the prosperity phase and recession phase of trade cycle.

Q.6 What is privatization? What methods are adopted for privatization in India?

Q.7 Explain the importance of consumer protection act in India

Q.8 How the constitution of India gives encouragement for business to help economic development?

Q.9 Explain the significance of the studies of law and economics.

Q.10 Explain the role of law in India's foreign trade.

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Subject : Family Law - II

Day : Tuesday

Date : 07/05/2013



Time : 02.30 PM TO 05.30 PM

Max Marks : 80 Total Pages : 1

N.B.

- 1) Attempt any **SIX** questions in all .
- 2) **Q.No. 1** is **COMPULSORY** and carries **20 marks each**.
- 3) All other questions carry 12 marks each.

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- Q.1** Write short notes on any **FOUR**: (20)
- a) Rights of co-parceners
 - b) Powers of a natural guardian
 - c) Hiba-bil-iwaz
 - d) Doctrine of Rudd
 - e) Disqualifications for succession : Hindu Law
 - f) Marumakkatayam and Aliyasantan laws
- Q.2** Discuss the provisions of Hindu Succession Act regarding succession of a female dying instate. (12)
- Q.3** Explain the Muslim Law regarding Wakfs. Discuss the position of Mutawalli. (12)
- Q.4** Discuss the law regarding partition of a Mitakshara co-parcencery. Can partition be reopened? (12)
- Q.5** Discuss the provisions of Sec. 125 of Criminal Procedure Code regarding maintenance to wife, parents and children. (12)
- Q.6** Explain the provisions of Indian Succession Act regarding execution of privileged and unprivileged Wills. (12)
- Q.7** Explain the Muslim Hanafi Law of inheritance. Discuss the general principles of succession. (12)
- Q.8** Discuss the changes introduced in the customary Hindu Law of adoption by the Hindu Adoptions and Maintenance Act. Explain the requisites of a valid adoption under the Act. (12)
- Q.9** Explain the provisions of Indian Succession Act regarding devolution to the property of a Christian dying intestate. (12)
- Q.10** Explain the provisions of Hindu Adoptions and Maintenance Act regarding maintenance of dependants. (12)