

**Subject : Marketing Management**

Day : Tuesday

Date : 01/10/2013



Time : 02.30 PM TO 05.30 PM

Max Marks : 80 Total Pages : 1

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**N.B.:**

- 1) Attempt **SIX** questions in all including **Q.No.1** which is **COMPULSORY**.
  - 2) **Q. No. 1** carries **20 marks** and all other questions carry **12 marks**.
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- Q.1** Write notes on : (**ANY FOUR**)
- a) Interface of Marketing with other departments
  - b) Functions of Marketing Executive
  - c) Selling Vs Marketing
  - d) Effect of Liberalization, Globalization and Privatization on the market
  - e) Market Segmentation
  - f) Steps in New Product Development
- Q.2** Explain the importance of advertising in marketing and throw light on recent trends in advertising with appropriate examples.
- Q.3** Explain the factors of macro environment and their effect on Marketing functions.
- Q.4** Design Marketing strategy for a hybrid car.
- Q.5** Explain Product life cycle with an appropriate example.
- Q.6** Discuss the evolution of Marketing Concept.
- Q.7** Discuss channels of distribution and their role in Marketing Process.
- Q.8** What are the 4 Ps of Marketing? Explain 'Pricing Process' in detail.
- Q.9** As a Marketing Manager, introduce a new Product competing 'Ariel Detergent Powder' in the market.
- Q.10** Discuss the process of Marketing Research.

**Subject : Jurisprudence**

Day : Tuesday

Date : 01/10/2013



Time : 02.30 PM TO 05.30 PM

Max Marks : 80 Total Pages : 1

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**N.B.:**

- 1) Attempt **ANY FIVE** questions out of which Q. No. **1** is **COMPULSORY**.
  - 2) All questions carry **EQUAL** marks.
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- Q.1** Write short notes on **ANY FOUR** of the following:
- a) Lon Fuller
  - b) Primary Rules
  - c) Stare Decisis
  - d) Duties
  - e) Legal Realism
  - f) Obligation
- Q.2** "Jurisprudence is the knowledge of law". Comment on the Nature and Scope of Jurisprudence.
- Q.3** Explain Kelsen's Pure Theory of Law. Evaluate his concept of Grundnorm.
- Q.4** Savigny stated that Law is the product of Volksgeist. Evaluate.
- Q.5** Critically evaluate the concept of Natural Law in Ancient Period.
- Q.6** "Unborn child enjoys legal personality". Examine the personality of child in mother's womb.
- Q.7** Define 'Liability'. Explain the concept of civil, criminal and vicarious liability.
- Q.8** Explain the doctrine of Precedent. Examine the situations in which Precedent is not binding?
- Q.9** Define Right and Duty. Explain Hohfeldian analysis of Rights.
- Q.10** Define Justice. Explain various theories of Distributive Justice.

**Subject : Optional-II b) Insurance Law**

Day : Friday  
Date : 11/10/2013



Time : 02.30 PM TO 05.30 PM  
Max Marks : 80 Total Pages : 1

N. B.:

- 1) Attempt **ANY SIX** questions including Q. No. 1 which is **COMPULSORY**.
- 2) Q. No. 1 carry **20** marks and all other questions carry 12 marks each.

- Q. 1** Write Short notes **ANY FOUR** of the following:-
- a) Double Insurance.
  - b) Standard Fire Policy.
  - c) Marine Adventure.
  - d) Burglary Insurance.
  - e) Mutual Insurance companies.
  - f) Insurable Interest-in life Insurance.
- Q.2** Discuss the nature of insurance contract and types of insurance in the light of history of insurance sector.
- Q.3** Discuss the scope of Fire Insurance policy in the light of loss by fire.
- Q.4** What is proposal? What are the general terms and conditions in policy?
- Q.5** Explain the following: -
- a) Change in voyage
  - b) Deviation.
- Q.6** Discuss the nature and scope of Personal Accident Insurance.
- Q.7** Elaborate the role of Insurance Regulatory Development Authority Under Insurance Regulatory Development Authority Act, 1999
- Q.8** What is Marine Insurance? What are the types of Marine Insurance Policies?
- Q.9** Elucidate the nature of Life Insurance and formation of Life Insurance contract.
- Q.10** "Utmost good faith lies at the root of insurance Contract" Comment.

**Subject : Elective :3) Banking Law Including Negotiable Instruments Act**

Day : Friday

Date : 11/10/2013



Time : 02.30 PM TO 05.30 PM

Max Marks : 80 Total Pages : 1

**N.B.:**

- 1) Attempt any **FOUR** from **Section –A** including questions No. 1 which is **COMPULSORY**.
- 2) Attempt any **TWO** questions from **Section –B**.
- 3) **Q. No. 1** carries **20** marks and all other questions carry **12** marks each.

**SECTION-A**

**Q.1** Write short notes on Any **FOUR** of the following:

- a) R.B.I as Bankers Bank
- b) Structure of Reserve Bank of India
- c) Control on banks by R. B. I.
- d) Suspension of Banking Business
- e) Object of Banking Regulation Act, 1949
- f) Winding up of Banking Companies

**Q.2** Discuss the objects of Reserve Bank of India and explain the business which the RBI may transact.

**Q.3** Explain the procedure of Licensing of Banks under Banking Regulation Act, 1949.

**Q.4** Explain the functions of State Bank of India.

**Q.5** Explain how Bank Nationalization is proved to be a mile stone in the development of banking in India.

**Q.6** Examine the powers and functions of the Banking Ombudsman.

**SECTION-B**

**Q.7** Define and distinguish a Promissory Note and a Bill of Exchange.

**Q.8** Who is holder in due course? Explain his privileges.

**Q.9** Explain the rules regarding Presentment for Payment of Negotiable Instruments.

**Q.10** 'The bankers are placed in a privileged position as regards the payment of their customers cheques'. Explain the protection of paying banker.

**Subject : Elective :2) Criminology & Penology**

Day : Friday

Date : 11/10/2013



Time : 02.30 PM TO 05.30 PM

Max Marks : 80 Total Pages : 1

**N.B.:**

- 1) Attempt **ANY SIX** questions including **Q.No.1** and **Q.No.6** which is **COMPULSORY**.
- 2) **Q.No.1** and **Q.No.6** carries **20** marks and all other questions carry **10** marks.

**SECTION - I**

- Q.1** Write short notes on **ANY FOUR** of the following:
- a) Black Money
  - b) Judicial protection of juvenile offenders
  - c) Neoclassical school
  - d) Lombroso's view on crime causation
  - e) Multiple factor theory
  - f) Classical school
- Q.2** Define Criminology. Evaluate the nature and scope of criminology.
- Q.3** Write a critical essay on Sutherland's theory of differential association of crime causation.
- Q.4** White-collar crimes are very much prevalent in today's society and are found in every occupation. Comment on causes of rights of white collar crime in India.
- Q.5** Crimes by juvenile is a serious problem in the developed west, especially U.S.A but it is no less in developing nations such as India where it is threatening to go out of hand any moment. Discuss the causes for rise of juvenile delinquency in India.

**SECTION - II**

- Q.6** Write short notes on **ANY FOUR** of the following:
- a) Open prison
  - b) Custodial violence
  - c) Rights of prisoners
  - d) Corporal punishment
  - e) Structural organization of police
  - f) Recidivism
- Q.7** Capital punishment is the killing of an individual for transgression against societal norms of behaviour. It is the premeditated and cold blooded killing of a human being by the state. Comment.
- Q.8** Define Probation. Distinguish it from Parole.
- Q.9** Critically evaluate the functions of police in India.
- Q.10** Write a detail essay on theories of punishment.

**Subject : Elective : 1) Women & Law & Law Relating to Child**

Day : Friday

Date : 11/10/2013



Time : 02.30 PM TO 05.30 PM

Max Marks : 80 Total Pages : 1

**N.B.:**

- 1) Attempt in all **SIX** question by choosing **THREE** questions from Section - I and **THREE** questions from Section - II including Q. No. 1 and Q. No. 6 which are **COMPULSORY**.
- 2) Q. No. 1 and Q. No. 6 carries **20** marks and all other questions carry **10** marks each.

**SECTION - I**

- Q.1** Write short notes on **ANY FOUR** of the following:
- a) *Vishaka* Vs. State of Rajasthan (1997)
  - b) Maternity Benefit Act
  - c) Law relating to Christain and Parsi Women's Property
  - d) Grounds of Divorce for Women
  - e) Problem of Prostitution
  - f) Equal Remuneration Act
- Q.2** Discuss in brief history of the struggle for women's emancipation.
- Q.3** Define rape and explain the provisions under Indian Penal Code.
- Q.4** Violence at home is criminal elucidate.
- Q.5** Discuss whether the protection given to women by Indian Constitution is adequate.

**SECTION - II**

- Q.6** Write short notes on **ANY FOUR** of the following:
- a) Convention on rights of child 1989
  - b) National Commission for Children
  - c) Right to Education
  - d) Vagrancy and Beggary
  - e) Custody of Child
  - f) Child in Modern Society
- Q.7** Children are future of the country and need special protection. Discuss Constitutional provisions relating to children.
- Q.8** What is Juvenile Delinquency and explain the legal protection of Juvenile.
- Q.9** What are the provisions to prevent immoral trafficking of children?
- Q.10** Discuss provisions of health and education of children.

**Subject : Optional-II a) Media & Law**

Day : Friday

Date : 11/10/2013



Time : 02.30 PM TO 05.30 PM

Max Marks : 80 Total Pages : 1

**N.B.:**

- 1) Attempt **ANY SIX** questions in all including Q. No. 1 which is **COMPULSORY**.
- 2) Q. No. 1 carries **20** marks and all other questions carry **12** marks each.

**Q.1** Write short notes on:

- a) Aarushi Case
- b) Mumbai Terror attacks and role of Media
- c) Cinema to films
- d) Romesh Thapar v state of Madras
- e) Contempt of court
- f) Internet Media

**Q.2** Mention the constitutional limitation for freedom of press and media.

**Q.3** Elaborate the role of judiciary in promoting as well as limiting the role of press of media.

**Q.4** Discuss how official Secrecy Act can become obstruction in free flow of information.

**Q.5** Discuss the salient features of Right to Information Act, 2005.

**Q.6** Discuss the composition of Press council of India.

**Q.7** Explain validity of censor board in the light of forcing the films to be shut down before public viewing after passing the sensor board.

**Q.8** Explain salient features of cinematographic films Act.

**Q.9** Discuss nature of and scope of copyright law.

**Q.10** Explain salient features of Prasar Bharati Act.

**Subject : Merger & Acquisitions**

Day : Wednesday

Date : 09/10/2013



Time : 02.30 PM TO 05.30 PM

Max Marks : 80 Total Pages : 1

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**N.B:**

- 1) Attempt any **SIX** questions in all including Q.No.1 which is **COMPULSORY**.
  - 2) Q.No. 1 carries **20** marks and all others carry **12** marks each.
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- Q.1** Write short notes on any **FOUR** of the following:
- a) Kinds of Companies
  - b) Acquirer and Target Company
  - c) Memorandum of Association
  - d) Takeover
  - e) Merger & its Kinds
  - f) Listing Agreement
- Q.2** Explain procedure for amalgamation of companies under the Companies Act, 1956.
- Q.3** Explain the acquisition of shares of dissenting shareholders.
- Q.4** What is Demerger? Explain its purpose and nature.
- Q.5** Explain the Threshold Limits for Combinations under the Competition Act, 2002.
- Q.6** Define Corporate Restructuring and explain its types.
- Q.7** Explain in detail Buy Back of Shares.
- Q.8** Define Company and explain its essential features.
- Q.9** What is Public Announcement? Explain the procedure for Public Announcement under SEBI Guidelines.
- Q.10** Define Shares. Explain different kinds of Shares.



**Subject : Family Law-I (Marriage & Divorce & Matrimonial Disputes)**

Day : Wednesday

Date : 09/10/2013



Time : 02.30 PM TO 05.30 PM

Max Marks : 80 Total Pages : 1

**N.B.:**

- 1) Attempt **ANY SIX** questions including **Q.No.1** which is **COMPULSORY**.
- 2) **Q.No.1** carries **20** marks and all other questions carry **12** marks each.

- Q.1** Write short notes on **ANY FOUR** of the following:
- a) Schools of Hindu Law
  - b) Seema v/s Ashwani Kumar AIR 2006 SC 1158
  - c) Quran
  - d) Grounds available to Muslim wife for divorce
  - e) Alimony pendente lite and Permanent alimony
  - f) Parsi Matrimonial Courts
- Q.2** Explain nature of marriage under Hindu Law and changes introduced by Hindu Marriage Act, 1955.
- Q.3** "In India Conjugal Rights i.e., right of the husband or the wife to the society of the other spouse is not merely a creature of the statute". Comment and Discuss the Constitutional validity of section 9 of Hindu Marriage Act, 1955.
- Q.4** Explain Bars to Matrimonial Relief under all Personal Laws.
- Q.5** "Muslim Marriage is a contract where as Hindu Marriage is Sacrament". Comment.
- Q.6** "Dower is consideration of marriage and not the amount to be paid at the time of divorce". Discuss rights of Muslim woman on non payment of dower.
- Q.7** Write notes on:
- a) Fasid marriage
  - b) Batil marriage
- Q.8** Discuss salient features of Special Marriage Act, 1954.
- Q.9** State the procedure for marriage of Indian Christian by Minister of Religion.
- Q.10** Explain Nullity of Marriage, Dissolution of Marriage and Restitution of Conjugal Rights under Parsi Law.

**Subject : Law of Tort Including Motor Vehicle Accident & Consumer Protection Act**

Day : Friday

Date : 04/10/2013



Time : 02.30 PM TO 05.30 PM

Max Marks : 80 Total Pages : 1

**N.B.:**

- 1) Attempt any **SIX** questions in all including **Q. No. 1** which is **COMPULSORY**.
- 2) **Q. No. 1** carries **20** marks and all other questions carry **12** marks.

- Q.1** Write notes on any **FOUR** with reference to Consumer Protection Act, 1986.
- a) Rights of Consumer
  - b) Deficiency in Service
  - c) 'Consumer'
  - d) District Commission
  - e) Object of the Act
  - f) Consumer Dispute
- Q.2** 'Tort is a civil wrong, independent of contract for which the appropriate remedy is an action for unliquidated damages'. Explain.
- Q.3** State the founding principles of vicarious liability and explain how far the master is liable for the act of the servant and when he is not vicariously liable for acts of his servant.
- Q.4** Explain any two:
- i) Injuria sine damnum
  - ii) Nervous shock
  - iii) Trespass to immovable property
- Q.5** Discuss the concept of Strict liability and Absolute liability in the light of relevant case laws.
- Q.6** 'Donoghue v Stevenson may be regarded as a mile stone and observations of Lord Atkin as a statement of principle'. Explain in detail.
- Q.7** 'The wrong of defamation protects the reputation and the defences to this wrong protect the freedom of speech and expression'. Explain with the help of case laws.
- Q.8** Distinguish (any **TWO**)
- i) False imprisonment and Malicious prosecution
  - ii) Public Nuisance and Private Nuisance
  - iii) Assault and Battery
- Q.9** Discuss the Doctrine of Sovereign immunity as applicable in India with the help of relevant case laws.
- Q.10** What is the compensatory relief granted under the Motor Vehicles Act in cases of
- i) Liability without fault
  - ii) Hit and Run cases

**Subject : Economics-II**

Day : Friday

Date : 04/10/2013



Time : 02.30 PM TO 05.30 PM

Max Marks : 80 Total Pages : 1

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**N.B.:**

- 1) **Q. No. 1 is COMPULSORY.**
  - 2) Answer any **FIVE** questions from remaining
  - 3) Figures to the right indicate full marks.
  - 4) Give diagrams **WHEREVER** necessary.
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- Q.1** Write short notes on any **FOUR** of the following: (20)
- a) Birthrate and Death Rate
  - b) Absolute Poverty
  - c) Disguised Unemployment
  - d) FDI
  - e) Direct Taxes
  - f) Economic Development
- Q.2** Explain the role and importance of public finance. (12)
- Q.3** Explain the import substitution and export promotion policy of India. (12)
- Q.4** Critically evaluate green revolution policy. (12)
- Q.5** Describe the need and objectives of economic planning in India. (12)
- Q.6** Explain the features and merits of MNCs. (12)
- Q.7** Explain the various sources of agricultural finance in India. (12)
- Q.8** What role is played by Private Sector in India Industries? (12)
- Q.9** Explain the difficulties of measuring national income. (12)
- Q.10** Explain the causes and effects of poverty in India. (12)

**Subject : Practical Paper (I)- Professional Ethics, Accountancy for Lawyers & Bar Bench Relations**

Day : Monday

Date : 07/10/2013



Time : 02.30 PM TO 05.30 PM

Max Marks : 80 Total Pages : 2

**N. B. :**

- 1) Attempt Any **SIX** questions in all choosing Any **TWO** from each section.
- 2) Question from Section 'A' and Section 'C' carries **10** marks each and question from Section 'B' carries **20** marks each.
- 3) Answers to all the sections should be written in the **SAME** answer book.

**SECTION - A**

- Q. 1 "Practice of law is a noble profession but not a business." Explain.
- Q. 2 Discuss the role of advocate in legal profession.
- Q. 3 Discuss the code of conduct under section 49 (c) of Advocate Act, 1961.

**SECTION - B**

- Q. 4 Explain the law of Contempt of Court. What are the remedies available against the order of contempt of court? Explain with the help of recent case laws?
- Q. 5 Explain Bar Bench relationship with reference to Administration of Justice.
- Q. 6 Enumerate and explain the powers and functions of Disciplinary committee of State Bar Council.
- Q. 7 Write a case comment on **ANY TWO** of the following:
  - a) Pritam Pal v. High Court of M.P. AIR 1993 Supp. (1) SCC 529.
  - b) M.B. Sanghi Advocate v. High Court of M.P. AIR 1991 SC 1834
  - c) Advocate General Bihar v. M.P. Khair Industries AIR 1980(3) SCC 311.
  - d) Re :Vinay Chandra Mishra AIR (1995) 2 SCC 584.

**P. T. O.**

## SECTION - C

- Q. 8** Enumerate various objectives of maintaining proper record and account in advocate's office.
- Q. 9** From the following particulars of Mr. Kirloskar prepare a Bank Reconciliation Statement on 31<sup>st</sup> March, 2013.
- i) The following Cheques were paid into the firm's current a/c in March and were credited by the bank in April : Anbu Rs. 250, Balu Rs. 350 and Chandru Rs. 190.
  - ii) The following Cheques were issued by the firm in March and were cashed in April: Prince Rs. 250, Queen Rs. 450 and Raja Rs. 400.
  - iii) A cheque for Rs. 100/- which was received from a customer was entered in the bank column of the cash book in March but the same was paid into the bank in April.
  - iv) The pass book shows a credit of Rs. 250/- for interest and a debit of Rs. 100/- for bank charges.
  - v) The balance as per cash book was Rs. 18,000/- as on 31-03-2013.
- Q.10** Enter the following transactions in journal of Shri. Mohit Sharma for the month of January, 2013.
- Jan 1<sup>st</sup> - Started business with cash Rs. 18,500/-  
Jan 2<sup>nd</sup> - Opened an account with Bank of Baroda depositing Rs. 6,000/-  
Jan 4<sup>th</sup> - Purchased stationery Rs. 25  
Jan 8<sup>th</sup> - Purchased goods on credit from Meena Sales Corporation Rs. 1,500/-  
Jan 12<sup>th</sup> - Purchased Machinery from Vishal Engineering Co. Ltd. for Cash Rs. 750  
Jan 15<sup>th</sup> - Sold goods for cash Rs. 550/-  
Jan 20<sup>th</sup> - Paid salary to Menon Rs. 250/-  
Jan 22<sup>nd</sup> - Deposited into Bank of Baroda Rs. 500/-  
Jan 26<sup>th</sup> - Received commission from Mahesh Rs. 100/-  
Jan 28<sup>th</sup> - Withdrew cash for personal use Rs. 100/-  
Jan 29<sup>th</sup> - Paid to Meera Sales Corporation Rs. 1,000/- by cheque.

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