## Subject : Practical Paper-I

Day: Friday

Date: 30/09/2016

31559

Time: 02.30 PM TO 05.30 PM Max Marks: 80 Total Pages: 2

#### N.B.:

1) Attempt any SIX questions in all by choosing two from each section.

2) Questions from Section A and C carries 10 marks each and question from Section – B carry 20 marks each.

#### SECTION - A

- Q.1 'Advocacy is not a craft but calling'. Explain the equipments of a successful advocate.
- Q.2 What are duties of advocate towards client and opponent?
- Q.3 An advocate who has right to practice has to fulfill conditions, explain briefly the condition for right to practice as laid down in Chapter III of part VI of Bar Council of India Rules.

#### SECTION - B

- Q.4 Explain the powers and functions of Bar Council of India.
- Q.5 What is professional misconduct? How Bar Council of India exercises control over misconduct? Discuss it with relevant case laws.
- Q.6 The classification of contempt of court into civil and criminal are not closed. Explain the above statement with examples.
- Q.7 Explain case laws ANY TWO of the following:
  - a) Advocate General Bihar v. M. P. Khair Industries 1980 (3) SCC 311.
  - b) Naraindas v. Govt. of M. P. (19100) 3 SCC 31.
  - c) M. B. Sanghi Advocate v. H.C. of M.P. AIR 1991 SC 1834.
  - d) E. S. Reddy v. The Chief Secretary (1987) 3 SCC 258.

P.T.O.

#### SECTION - C

- Q.8 What is Double Entry System of Book Keeping? Explain the various rules of types of accounts with examples.
- Q.9 Enter following in Smt. Kaveri's Simple Cash Book.

2015	
Apr. 1	Balance of cash in hand Rs. 1,500/
Apr. 8	Purchased goods for cash from X for Rs. 320.
Apr. 15	Sold goods for Rs. 480 to Y for cash.
Apr. 20	Received commission Rs. 65.
Apr. 22	Paid commission Rs. 55.
Apr. 28	Paid to Shanta on account Rs. 715.
Apr. 29	Paid salary to office desk Rs. 100.
Apr. 30	Office rent Rs. 60.

Q.10 Prepare a Bank Reconciliation statement from the following particulars:

Mr. Shravan finds that the bank balance shown by his cash book on 31<sup>st</sup> December, 2015 is Rs. 10500 (credit) but the pass book shows a difference due to the following reasons.

- a) Cheque No. 51 for Rs. 540 favouring B and Co. has not yet been presented.
- b) A post dated cheque for Rs. 300 has been debited in the bank column of the cash book, but could not have been presented in any case.
- c) Four cheques totaling Rs. 1200 sent to the bank have not yet been collected while a fifth cheque for Rs. 400 deposited in the account has been dishonoured.
- d) Fire insurance premium amounting Rs. 50 paid by the bank under a standing order has been entered in the cash book.
- e) A bill for Rs. 1,000 was retired by the bank under a rebate of Rs. 15 but the full amount of the bill was credited on the bank column of the cash book.

# **Subject : Law of Tort Including Motor Vehicle Accident & Consumer Protection Act**

Day: Wednesday
Date: 28/09/2016



Time: 02.30 PM TO 05.30 PM Max Marks: 80 Total Pages: 1

#### N.B.:

- 1) Attempt ANY SIX questions including Q.No.1 is COMPULSORY.
- 2) Q.No.1 carries 20 marks and all other questions carry 12 marks each.
- Q.1 Write short notes on ANY FOUR with reference to Consumer Protection Act:
  - a) Object of the 'Consumer Protection Act'
  - b) Rights of Consumer
  - c) 'Complaint'
  - d) Consumer
  - e) National Commission
  - f) Findings of the District Forum
- Q.2 The real significance of legal damage is illustrated by two maxims namely 'Injuria sine Damno' and 'Damnum Sine Injuria'. Comment.
- Q.3 Discuss 'Private Defence' and 'Inevitable Accident' as a general exceptions to the liability in tort. Refer case laws.
- Q.4 Discuss the liability of State for the wrongful act of it's servants with suitable cases.
- Q.5 'A person may be held liable in negligence only if he owed a legal duty of care towards the plaintiff'. Comment with case laws.
- Q.6 Explain the tort of Nuisance and state the circumstances when a Public Nuisance becomes a Private Nuisance.
- Q.7 Discuss the tort of False Imprisonment. What are the reasonable justifications for it?
- Q.8 What is Defamation? Distinguish between Libel and Slander.
- Q.9 'In law of torts right of action for a legal wrong may be extinguished in several ways'. Comment.
- Q.10 What is the object of Compulsory Insurance? Discuss the extent of liability of the insurer under the Motor Vehicle Act, 1988.

\* \* \*

### **Subject : Marketing Management**

Day: Monday
Date: 26/09/2016

| 1 5 5 7

Time: 02.30 PM TO 05.30 PM Max Marks: 80 Total Pages: 1

#### N.B.:

- 1) Attempt ANY SIX questions in all including Q.No.1 is COMPULSORY.
- 2) Q.No.1 carries 20 marks and all other questions carry 12 marks each.
- Q.1 Write short notes on ANY FOUR of the following:
  - a) Selling versus Marketing
  - b) Functions of Marketing Executive
  - c) Effects of Liberalization
  - d) Types of Market
  - e) Promotion Mix
  - f) Branding
- Q.2 Define Marketing and explain the different Approaches to Marketing.
- Q.3 Discuss the Interface of Marketing with Personnel and Legal Department.
- Q.4 Explain the impact of Globalization on the Indian Economy.
- Q.5 What is Market Segmentation? Discuss the benefits of Market Segmentation.
- Q.6 Explain the concept of Product Life Cycle.
- Q.7 Discuss the steps involved in Pricing Procedure.
- Q.8 Explain the term "Promotion Mix", and enumerate / list down the Objectives of Advertising.
- Q.9 What is Sales Promotion and explain the various Sales Promotion Tools.
- Q.10 Explain the 4 Ps of Marketing.

## **Subject : Merger & Acquisitions**

Day : Monday
Date : 03/10/2016



Time: 02.30 PM TO 05.30 PM Max Marks: 80 Total Pages: 1

#### N. B.:

- 1) Attempt ANY SIX questions out of which Q. No. 1 is COMPULSORY.
- 2) Q. No. 1 carries 20 marks and all other questions carry 12 marks each.
- Q. 1 Write short notes on ANY FOUR of the following:
  - a) Corporate Restructuring
  - b) Take over
  - c) Reduction of share capital
  - d) Merger
  - e) Event based disclosures
  - f) Offer size and offer price
- Q. 2 Define Memorandum. What is the significance of Memorandum of Association? What are its contents?
- Q. 3 Explain the procedure for buy back of shares.
- Q. 4 What are combination Thresholds? Explain the procedure for regulating combinations under Competition Act.
- Q. 5 Can companies be amalgamated for public interest? Who has such power and what procedure is followed to amalgamate the companies in this regard?
- Q.6 "Stamp duty is payable on the order of Tribunal confirming a merger or amalgamation". Comment.
- Q. 7 What is Demerger? Explain the procedure for Demerger under Companies Act, 2013.
- Q. 8 When does an open offer get triggered? Are there any exemptions to open offer?
- Q. 9 Explain in detail FEMA 19 and 20 with respect to mergers and acquisition.
- Q. 10 Explain the laws relating to merger in US and UK and compare them with laws in India.

\* \* \* \* \*